

— MASTERY DANCE CAMPS PRESENTS

Dance Camp Las Vegas

SUCCESSFUL BUSINESS OWNER

Train your mindset on how to grow your business, from being a teacher to a leader



SATURDAY

June 5th, 2027

8:30 AM – 10:30 AM Coffee & Tea Service

♦ **9:00 am – 9:45 am** **Sustaining Long-Term Motivation with Staff and Clients**
— *Toby & Harmony Munroe*

♦ **9:45 am – 10:30 am** **Selling Competitions and More**
— *Toby & Harmony Munroe*

♦ **10:30 am – 11:15 am** **The Real Purpose of Competitions & Showcases**
— *John DePalma*

♦ **11:15 am – 12:00 pm** **How to Build a Long-Term Student**
— *John DePalma*

♦ **12:00 pm – 4:00 pm** **LUNCH BREAK**

♦ **4:00 pm – 4:45 pm** **Understanding the Dance Business as a Business**
— *John DePalma*

♦ **4:45 pm – 5:30 pm** **Babette Brown**

♦ **5:30 pm – 6:15 pm** **From Dream to Reality**
— *Wayne Eng*

♦ **6:15 pm – 7:00 pm** **The Art of Engagement**
— *John DePalma*

♦ **7:30 pm – 9:30 pm** **Q&A, MEET & GREET — HORS D'OEUVRES**

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SUNDAY

June 6th, 2027

8:30 AM – 10:30 AM Coffee & Tea Service

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| ◆ 9:00 am – 9:45 am | Creating a Sales Procedure That Works for Your Business
— <i>Toby & Harmony Munroe</i> |
| ◆ 9:45 am – 10:30 am | Defining Roles and Responsibilities Inside Your Business
— <i>Toby & Harmony Munroe</i> |
| ◆ 10:30 am – 11:15 am | How to Set Up Goals & Build a Competitive Student's Mindset
— <i>Slawek Sochacki</i> |
| ◆ 11:15 am – 12:00 pm | Respect and Appreciation for Your Clients
— <i>John DePalma</i> |
| ◆ 12:00 pm – 3:15 pm | LUNCH BREAK |
| ◆ 3:15 pm – 4:00 pm | 6 Parts of a Step (Help Build Your Group Classes)
— <i>John DePalma</i> |
| ◆ 4:00 pm – 4:45 pm | Planning for Success... How to Make It Happen
— <i>John DePalma</i> |
| ◆ 4:45 pm – 5:30 pm | Babette Brown |
| ◆ 5:30 pm – 6:15 pm | The 10-80-10 Rule
— <i>John DePalma</i> |
| ◆ 7:30 pm | MASTERY DANCE CAMP "WELCOME GALA" |